National Dairy Challenge Contest & Academy		
Visalia Marriott	National Dairy Challenge Contest & Academy March 30-April 1, 2017	Comfort Suites
300 South Court Street		210 E Acequia Ave
Visalia, CA 93291		Visalia, CA 93291
Phone (559) 636-1111	Visalia Convention Center	Phone: (559) 667-9527
Fax (559) 636-2285		1 110110. (000) 007 0027
1 ax (000) 000 2200	Visalia, California 93291	
	All events are in the Visalia Convention Center unless otherwise noted	
Thursday, Mar 30		
7:30 AM - 9:30 AM		Charter Oak Ballroom
	Depart hotel in school vans for Tour Farm	Airosa Dairy Pixley, CA
9:45 AM	Arrive at farm and Group Photo	
10:00 AM - 2:00 PM	Farm Tour & Lunch	
3:00 - 4:30 PM	Registration	Executive Lobby
4:00 PM - 6:30 PM		Charter Oak Ballroom
1.00 1 111 0.00 1 111	Educational seminars:	Charter Car Bamcom
	ARPAS	
	Silage Safety	
	Dinner - Taste of California	Fusik setus County and
	Ullillel - Laste Of CalliOffila	Eucalyptus Courtyard
0.00 514	Apadamy Advisor evientation	Sierra Nevada and Ballroom -
6:30 PM	Academy Advisor orientation	Marriott
7.00 40.00 511	Distribution of computers and contest materials.	Observan Gala Balli
7:30 - 10:00 PM	All teams (contest students) should be present.	Charter Oak Ballroom
	A L O L A BUILD A L L L L L L L L L L L L L L L L L L	Sierra Nevada and Ballroom
7:30 - 10:00 PM	Academy Session 1: Distribution of case study materials	Marriott
Friday, Mar 31		
6:00 AM - 7:00 AM	Sponsor and media check-in at Dairy Challenge Central	Kings Canyon Board Room
6:00 AM - 7:45 AM	Breakfast buffet	Charter Oak Ballroom
6:45 AM	Volunteer meeting (instructions for farm visits)	San Joaquin D
7:00 AM - 7:15 AM		Mineral King
	Stages mouning	Executive Lobby/ Eucalyptus
7·15 AM	Teams begin loading buses for contest dairy visits.	courtyard
7:35 AM - 12:15 PM		Journal
	Bus 1 leaves for contest Dairy A	
	Bus 2 leaves for contest Dairy B	
	Bus 3 leaves for contest Dairy C	
	Bus 4 leaves for contest Dairy D	
7:50 AM - 12:30 PM	Academy Session 2: Farm Visit	
		Executive Lobby/ Eucalyptus
7:30 AM	Groups begin loading buses for Academy dairy visits.	Courtyard
7:50 AM	Bus 5 leaves for Academy Dairy E	
7:55 AM	Bus 6 leaves for Academy Dairy F	
	Teams and judges arrive at dairies	
	- 15 min Dairy managers welcome teams, provide overview and guidelines	
ĺ	- 2 hours On-site assessment of contest dairies	
8·15 AM	- 15 min All teams gather with dairy managers for group interview with judges observing	Offsite: Contest dairies
	Coaches meet with Board of Directors	San Joaquin D
0.30 AIVI-10.30 AIVI		San Soaquin D
	Academy groups arrive at dairies - 15 min Dairy managers welcome groups, provide overview and guidelines	
0.00 444	- 2 hours On-site assessment of contest dairies	Officitor Academy: delining
	- 15 min All groups gather with dairy managers for group interview	Offsite: Academy dairies
	Teams and judges depart dairies	Offsite: Travel
11:15 AM - 1:15 PM		Charter Oak Ballroom
11:15 AM	Coaches, Staff and Media Luncheon	Charter Oak Ballroom
11:30 AM	Academy Groups depart dairies	Offsite: Travel
11:30 AM - 12:45 PM		Charter Oak Ballroom
	Coaches visit their team's contest or Academy dairies	Offsite: Contest dairies
	Academy Luncheon	Charter Oak Ballroom
	Teams pick up work room assignments	Mt. Whitney - Marriott
	Teams plan and develop presentations in assigned work rooms	with withting - Mainott
	, , , , , , , , , , , , , , , , , , , ,	Con Joossife D
1:00 PM - 1:15 PM	Volunteer meeting, instructions for interviews	San Joaquin D
4.20 DM 0.00 DM	Academy Consider 2: Applyring a Deiry (DDE ALCOLITO IN COEDADATE DOCATO)	Sierra Nevada and Ballroom -
1.30 PW - 6:00 PM	Academy Session 3: Analyzing a Dairy (BREAKOUTS IN 2 SEPARATE ROOMS)	Marriott
	Academy Dairy E:	Sierra Nevada - Marriott

	Academy Dairy F:	Ballroom - Marriott
1:45 PM – 4:00 PM	Individual team interviews with dairy managers with judges observing	Dairy A: San Joaquin A
1.101101 4.001101	(12 minutes/team, scheduled at 15-min intervals)	Dairy B: San Joaquin B
	(12 minutes/team, somewheat at 10 min mervals)	Dairy C: San Joaquin C
		Dairy D: San Joaquin D
2:00 PM – 5:00 PM	Spacks available	Mt. Whitney - Marriott
	Sponsor booth set-up	Executive Lobby
2.00 FIVI - 3.00 FIVI	Sportsor booth set-up	Off site: World Wide Sires,
		5545 W De Las Robles,
4:00 PM - 5:30 PM	Coaches reception	Visalia, CA 93291
	Teams turn in final presentations and return computers & financials by 6:15 PM	Mt. Whitney - Marriott
7:00 PM - 8:00 PM	·	Charter Oak Ballroom
	Social activity - Trivia Night	Charter Oak Ballroom
0.00 FIVI - 10.00 FIVI	Social activity - Trivia Night	Charter Oak Ballioom
Caturday Apr 4		
Saturday, Apr 1	Drankfort huffet	Charter Oak Dallraam
5:30 AM - 9:00 AM	I Breaktast duttet	Charter Oak Ballroom
0.20 AM 0.20 AM	Consequent up for Course & Innovetion Fair	Executive and Ballroom
	Sponsor set-up for Career & Innovation Fair	Lobbies
6:30 AIV	Volunteer meeting	San Joaquin D
		Dairy A: San Joaquin A
		Dairy B: San Joaquin B
7.45 004 44.45 00/	Marning toom propertations (60 minute intervals)	Dairy C: San Joaquin C Dairy D: San Joaquin D
7.13 AIVI - 11.13 AIVI	Morning team presentations (60-minute intervals) Dairv: A B C D	Dairy D. San Joaquin D
	7:15 - Teams: 1 10 19 28	
	8:15 - Teams: 2 11 20 29	
	9:15 - Teams: 3 12 21 30	
	10:15 - Teams: 4 13 22 31	
		Sierra Nevada and Ballroom
8:00 AM-12:00 PM	Academy Session 4: Farm Analysis Presentations	Marriott
	Academy Dairy E:	Sierra Nevada - Marriott
	Academy Dairy F:	Ballroom - Marriott
8:00 AM - 12:00 PM	AM Corporate Technology Presentations and Career & Innovation Fair	
	All afternoon presenting Contest Teams are required to participate	
	Corporate Technology Presentations	
8:00 AM - 8:30 AM		
	The Interview Process from the Interviewer's Perspective. Josh Ligan, Cargill	Sequoia
	Getting the Most Out of Genetics. Cris Hatch, All West/Select Sires	Sierra - Convention Ctr
8:45 AM - 9:15 AM	Choose one:	
	New Opportunities in Genetics. Heather Lee, Genex Cooperative	Sequoia
	The Growing Dairy Industry in China. Christie Underwood, Land O'Lakes	Sierra - Convention Ctr
9:30 AM - 10:00 AM	How to Prepare for your Lender. Ryan Camara, Farm Credit West	Sequoia
	Morning team debriefing	i i
	8:15 - Teams 1, 10, 19, 28	
	9:15 - Teams 2, 11, 20, 29	
	10:15 - Teams 3, 12, 21, 30	
8:15 AM - 11:30 AM	1 11:15 - Teams 4, 13, 22, 31	All dairies: Mineral King
		Executive and Ballroom
	Career & Innovation Fair	Lobbies
	Contest Team photos - Assemble at the Executive Lobby staircase	Executive Lobby
11:00 AM-1:00 PM		Charter Oak Ballroom
	Volunteer meeting	San Joaquin D
	Teams to report to holding room 15 minutes prior to scheduled presentation time	Redwood
		Dairy A: San Joaquin A
		Dairy B: San Joaquin B
		Dairy C: San Joaquin C
12:00 PM - 5:00 PM	Afternoon team presentations (60-minute intervals)	Dairy D: San Joaquin D
	Dairy: A B C D	
	12:00 - Teams: 5 14 23 32	
	1:00 - Teams: 6 15 24 33	
	2:00 - Teams: 7 16 25 34	
	3:00 - Teams: 8 17 26 35	
	3:00 - Teams: 8 17 26 35 4:00 - Teams: 9 18 27 36	
1:00 PM - 4:30 PM	3:00 - Teams: 8 17 26 35	

		Executive and Ballroom
1:00 PM - 2:30 PM	Career & Innovation Fair	Lobbies
	Contest Teams 1, 2, 10, 11, 19, 20, 28, 29 and Academy Dairy E	
1:00 PM - 3:00 PM	Corporate Technology Presentations	
	Contest Teams 3, 4, 12, 13, 21, 22, 30, 31 and Academy Dairy F	
1:00 PM - 1:30 PM	Choose one:	
	The Interview Process from the Interviewer's Perspective. Josh Ligan, Cargill	Sequoia
	Getting the Most Out of Genetics. Cris Hatch, All West/Select Sires	Sierra - Convention Ctr
1:45 PM - 2:15 PM	Choose one:	
	How to Prepare for your Lender. Ryan Camara, Farm Credit West	Sequoia
	The Growing Dairy Industry in China. Christie Underwood, Land O'Lakes	Sierra - Convention Ctr
	New Opportunities in Genetics. Simon Vander Woude, Vander Woude Dairy (sponsored by	
2:30 PM - 3:00 PM	Genex Cooperative)	Sequoia
	Afternoon teams debriefing	
	1:00 - Teams 5, 14, 23, 32	
	2:00 - Teams 6, 15, 24, 33	
	3:00 - Teams 7, 16, 25, 34	
	4:00 - Teams 8, 17, 26, 35	
1:00 PM - 5:15 PM	5:00 - Teams 9, 18, 27, 36	All dairies: Mineral King
		Executive and Ballroom
3:00 PM - 4:30 PM	Career & Innovation Fair	Lobbies
	Contest Teams 3, 4, 12, 13, 21, 22, 30, 31 and Academy Dairy F	
2:30 PM - 4:30 PM	Corporate Technology Presentations	
	Contest Teams 1, 2, 10, 11, 19, 20, 28, 29 and Academy Dairy E	
	New Opportunities in Genetics. Simon Vander Woude, Vander Woude Dairy (sponsored by	
2:30 PM - 3:00 PM	Genex Cooperative)	Sequoia
3:15 PM - 3:45 PM	Choose one:	
	The Interview Process from the Interviewer's Perspective. Josh Ligan, Cargill	Sequoia
	Getting the Most Out of Genetics. Cris Hatch, All West/Select Sires	Sierra - Convention Ctr
4:00 PM - 4:30 PM		
-	How to Prepare for your Lender. Ryan Camara, Farm Credit West	Seguoia
	The Growing Dairy Industry in China. Christie Underwood, Land O'Lakes	Sierra - Convention Ctr
5:00 PM - 6:00 PM	Collection of surveys from coaches, sponsors and judges	Kings Canyon Board Roor
	, , , , , , , , , , , , , , , , , , , ,	Executive and Ballroom
5:00 PM - 6:00 PM	Dismantle sponsor booths	Lobbies
	Judges present their findings to participants	Dairy A: San Joaquin A
		Dairy B: San Joaquin B
		Dairy C: San Joaquin C
		Dairy D: San Joaquin D
7·15 DM	Presentation equipment returned to IT	Executive Board Room
	NAIDC Awards Banquet	Charter Oak Ballroom